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Approved For Release 2003/05/14 : CIA-RDP78B05171A000600020053-4

NPIC/TSSG RED-1870-69

15 October 1969

MEMORANDUM FOR THE RECORD

SUBJECT: Status Report of the 1540 Light Table Situation

1. Due to the current status of negotiations, the information contained in this memorandum is extremely sensitive to Government interest. Every effort must be made to see that this information is not revealed in such a way that it might be made available to the related contractors or their competitors.

2. The development of the subject table began in December, 1965 when the development objectives were forwarded to the [redacted] in December, 1967. Subsequently, it was learned that [redacted] was interested in developing a prototype table at no cost to the Government. Consequently, a copy of the development objectives were also made available to them. In February, 1969 the two prototype tables were received at NPIC; one from [redacted]

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25X1

3. Test and evaluation of these tables revealed there were desirable features and shortcomings in each that were not necessarily characteristic of the other; consequently, a new development objective was prepared to incorporate the best features of both tables and protect against their shortcomings. This development objective was submitted to [redacted] for competitive proposals with the clear implication that the winner of this development phase would be likely to receive the subsequent production order.

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4. Proposals from both [redacted] have been received and evaluated. The technological characteristics in the proposals were competitive but the costs are not. This may be seen from the following data:

<u>Basic Table</u>	<u>Tilt Feature</u>	<u>Manuals</u>	<u>Total</u>
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[redacted]	[redacted]	[redacted]	[redacted]
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5. We have decided to award the development contract to the [redacted] and we intend to give [redacted] another opportunity to submit their new cost breakdown and possibly negotiate a parallel contract with them, if a reasonable price cost comparison can be attained.

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6. We expect delivery of the new prototype, and the production model specifications in mid-April 1970. We expect to begin negotiations of the production contract in June 1970. The first production model should be forthcoming in mid-October 1970, and by January 1971 we should have a minimum of 50 tables completed at which time the production rate should be approximately 40 per month, depending upon the size of the order.

7. Our best guess at this time for the cost of the new table is as follows:

- a. Light Table only
- b. Mod II Rhomboid
- c. ☐ 240 Microstereosc
- d. Total



Special Assistant for Plans and Applications,
RED

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